

# Status of Re-opening ADS as of August 5, 2020

Responses received from 145 ADS  
Centers out of 250 Total  
Pennsylvania Centers.

Survey Window: July 24 – August 5, 2020

**Survey Response represents 60% of  
Pennsylvania ADS Centers**

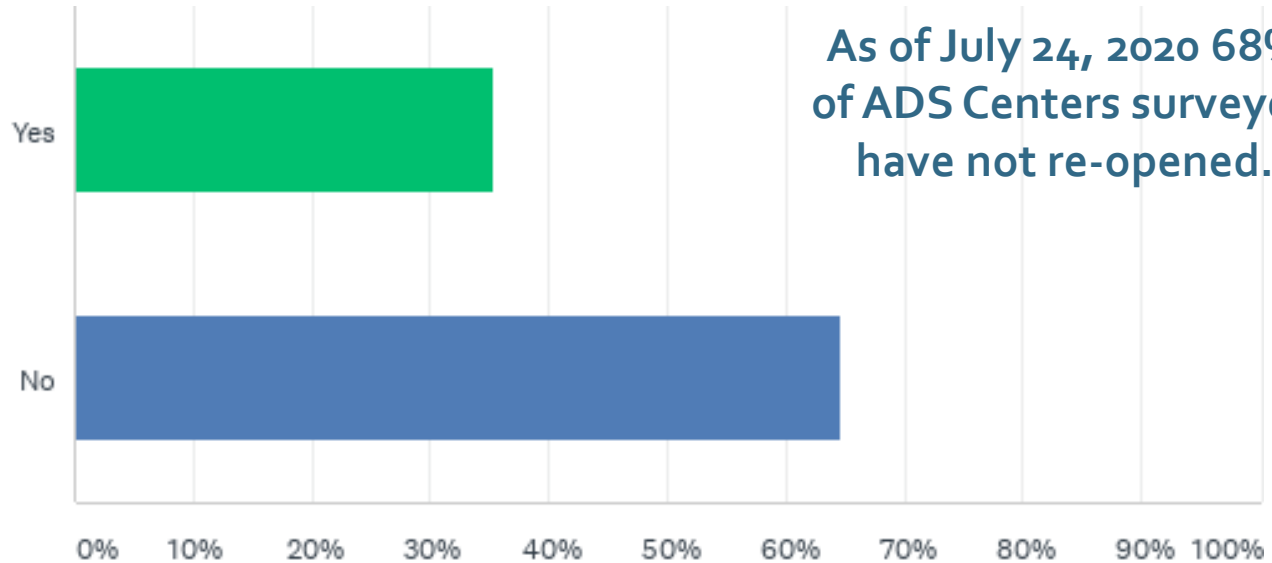


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*Promoting Quality Adult Day Services*

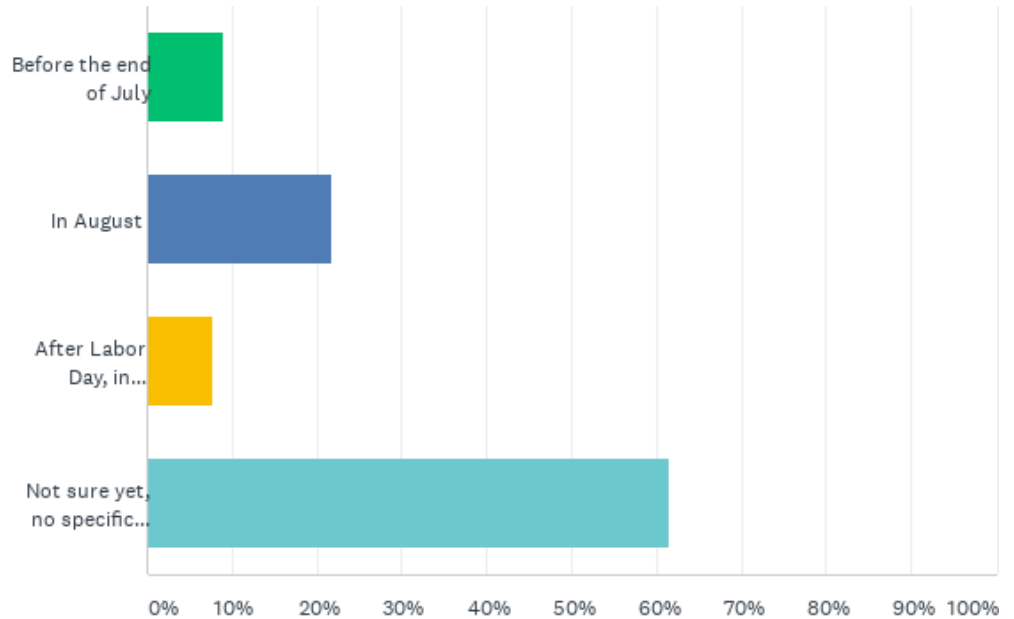
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# Q1: As of July 24, 2020, Have you re-opened?



# Q2: If you have not re-opened yet, when do you plan to re-open?

**61% of Providers who responded are not sure when they will be able to re-open.**

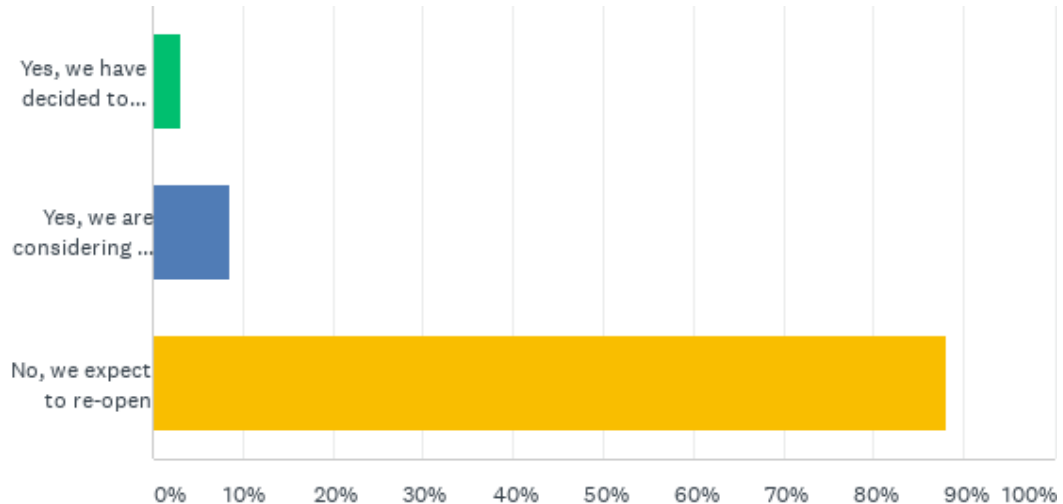


# Q3: Is your center at risk of permanent closure?

**11% of ADS Centers who responded are considering not re-opening**

**OR**

**Have already decided NOT to re-open.**



ANSWER CHOICES	RESPONSE
We are concerned about the health of our members.	58%
We are concerned about the health of our staff.	48%
Our participants have reported to us they do not feel it is safe to return.	45%
Our County (Philadelphia) is not permitting us to open.	36%
We are worried about reliable and safe transportation services.	32%
We cannot re-open with limited capacity because it is not financially viable.	26%
Our participants have home care now and are not willing to return.	23%
We do not have staff who are able to return.	6%
We are not sure of the regulations around re-opening.	6%
We cannot accommodate social distancing at our center.	6%
My organization has made the decision not to open and focus resources on other programs	6%

**Q4: IF YOU HAVE NOT RE-OPENED, PLEASE TELL US WHY. PLEASE SELECT ALL CHOICES THAT APPLY.**

**Safety and Financial Viability are among the top concerns reported.**

# Q5: If you have not re-opened, please share the PRIMARY REASON why?

39% Chose concern for the health of their members.

33% Are Centers in Philadelphia and not permitted to open.

10% Are concerned about financial viability of their program if they re-open.

ANSWER CHOICES	RESPO
We are concerned about the health of our members.	39%
Our County (Philadelphia) is not permitting us to open.	33%
We cannot re-open with limited capacity because it is not financially viable.	10%
Our participants have reported to us they do not feel it is safe to return.	7%
My organization has made the decision not to open and focus resources on other programs	6%
Our participants have home care now and are not willing to return.	3%
We do not have staff who are able to return.	1%
We are worried about reliable and safe transportation services.	1%
We are concerned about the health of our staff	0%
We are not sure of the regulations around re-opening.	0%
We cannot accommodate social distancing at our center.	0%

## Q6&7: Percentage of Participants NOT returning to their ADS Centers, and why?

### Why Participants Are Not Returning:

34% Do not feel safe returning to the community yet.

30% Concern over using PPE at the Center, including wearing a mask.

16% Fear of loosing new PAS or Homecare hours if they return.

7% Have been admitted to LTC (approximately 230 people)

7% Have passed away since March (approximately 230 people)

4% Concerned about safe and reliable transportation.

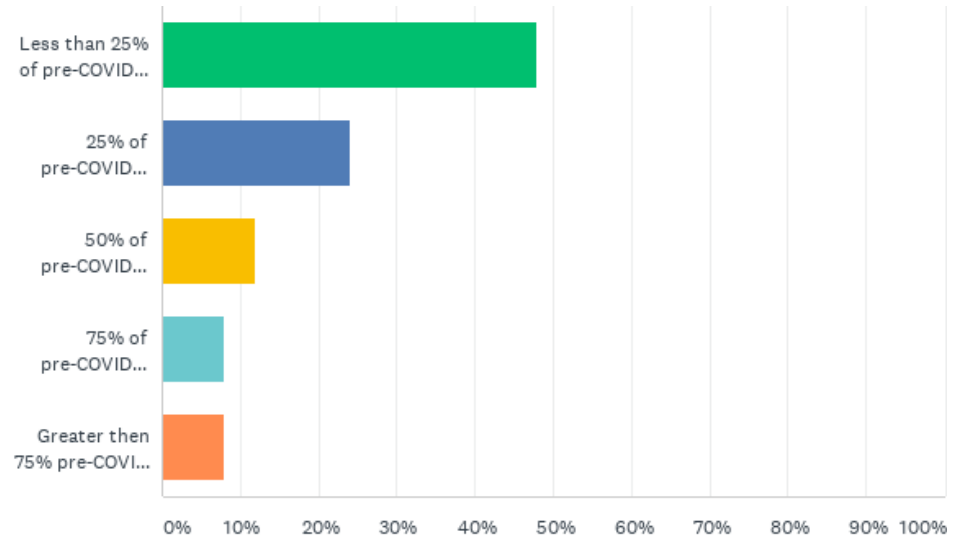
2% reported Other reasons

Centers project that at least One Third of Participants are not returning.

Survey respondents report serving over 10,000 of Pennsylvania's older adults.

# Q8: If you HAVE re-opened, approximately what revenue have you been generating compared to pre-COVID operations?

**73% of Providers that have re-opened are making 25% or less than their pre-COVID-19 revenue.**





# Survey Summary

- **Centers are facing significant challenges which are delaying or preventing re-opening:**
  - As of 7/24/2020, almost two-thirds of the centers (68%) surveyed had not reopened and are not sure (61%) when they will be able to re-open.
  - Over 10% of the ADS centers surveyed are NOT reopening or have decided to close permanently.
  - Financial Viability is a significant concern. Currently, 73% of Centers that have re-opened are reporting 25% or less of projected revenue, which is not sustainable.
  - 80% of the centers that have not opened say the primary reason is due to safety concerns.
  - Centers project that they expect at least one-third of their participants not to return when re-open. 14% of these individuals have been placed in Nursing Homes or passed away.

# What Adult Day Needs NOW!

- Development of an ADS/OLTL-HCBS Task Force to deal with ADS Provider Pandemic Survival Issues.
- Correction of issues that has caused multiple providers not to receive CARES Act funding that they should have received 4 weeks ago.
- Access and availability of additional financial support due to extended closure and reduced capacity.
- Advocacy for CARES Act funding to have a longer window for use to allow centers the flexibility to open and operate with operating capital.
- ADS Provider Daily Rate increase. ADS providers have not seen a rate increase in over 10 years. 10 years of Inflation and this pandemic have challenged the financial viability of our industry.